



*Oesterreichische Entwicklungsbank AG – OeEB
Development Bank of Austria*

Andrea Hagmann – Member of the Executive Board

October 2013

Basics & Mandate

- Set up in March 2008
- Mandated by the Austrian Government as the official Development Bank of Austria
- Our projects must demonstrate a strong development impact and international best practice in terms of environmental & social and corporate governance standards
- NOT tied to Austrian investments and/or supplies and services
- 100 % private – wholly-owned subsidiary of Austria's ECA (OeKB),
- A member of EDFI (European Development Finance Institutions)

Key Figures for Financial Year 2012:

Signed commitments : EUR 500 Mio.

Aggregate number of projects developed since inception: ~ 40

Total assets: EUR 347 Mio.

Operating profit for the year: EUR 2.1 Mio.

Profit for the year: EUR 902,000

Staff: 25

Standard & Poor's Rating: AA+

■ **Advisory Programmes**

- Project-related auxiliary support facilities on a non-refundable (grant) basis such as
 - Studies, market research, technical expertise
 - Project-related training,
 - Environmental and social measures.

■ **Long-term Financing:**

- Senior loans, subordinated loans, risk participations
- OeEB share: up to EUR 25 mn per transaction (USD/EUR)
- Tenors up to 15 years including grace period, if required

■ **Equity**

- Minority shareholder, max. 25% share
- Investment volume: EUR 2-5 million
- Pre-defined exit strategy

OeEB Projects in Africa - examples

- Credit lines to targeted financial institutions or funds in Africa for on-lending to infrastructure projects or SMEs
 - FirstRand Bank (South Africa), BOAD (West African Development Bank), EAIF (Emerging Africa Infrastructure Fund)
- Direct loans to African companies together with other Development Finance Institutions for the financing of a specific project
 - Expansion of operations at Zambeef, Zambia; construction of a Combined Cycle Power Plant in Ghana and Cote d'Ivoire
- Capacity-building project in the Microfinance sector in East Africa
- **We are continually on the lookout for new projects, especially in sectors such as infrastructure, energy & environment, industry and the financial sector.**

Funding tomorrow's prosperity



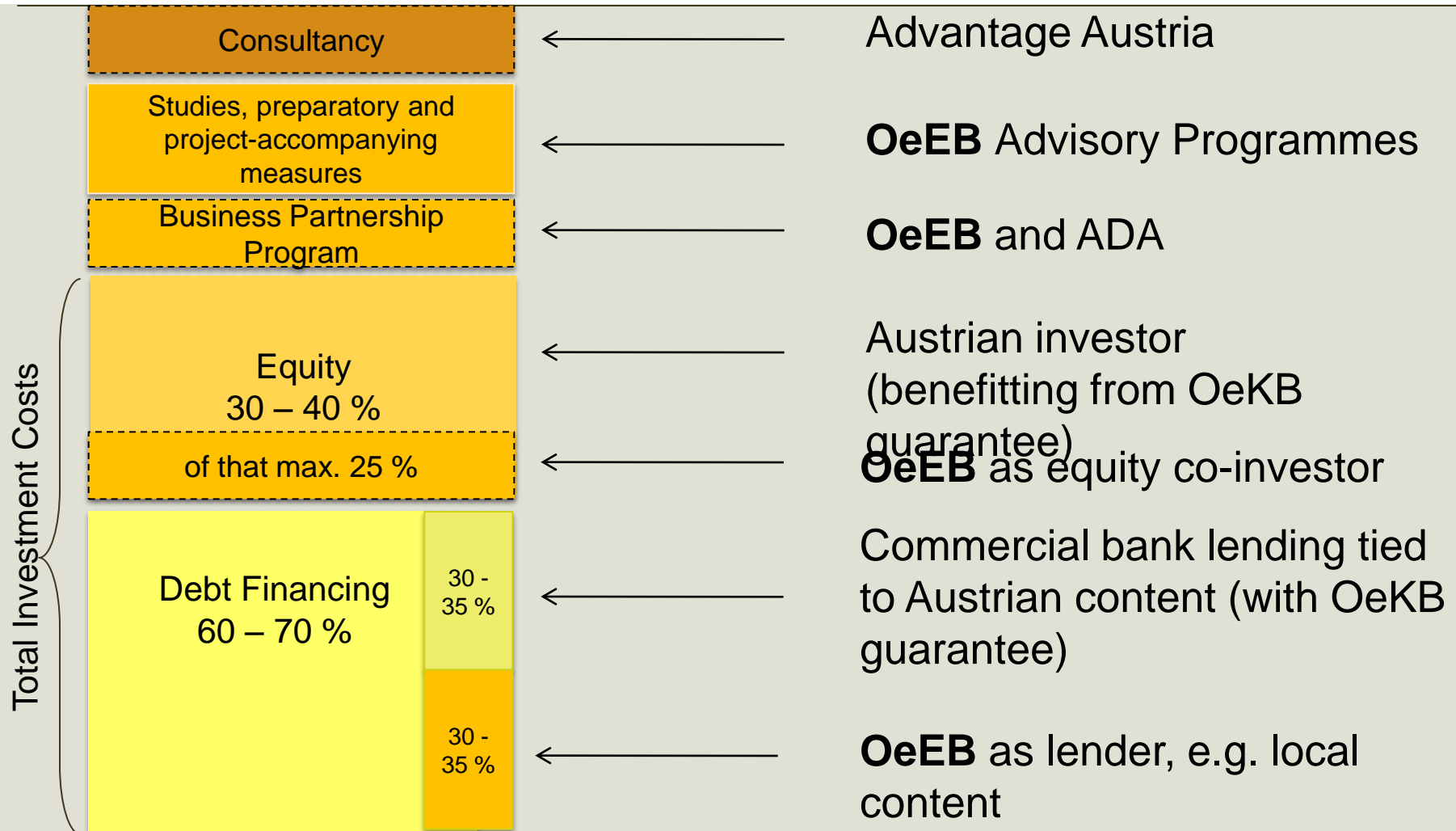
Creating better living conditions through a vibrant economy



Financing sustainable development



OeEB – Scope of Support



- **You are an Austrian investor**
 - OeEB can provide long term loans, subordinated loans and equity participations for your project
 - Advisory programmes – market research can help to prepare your project

- **You are an Austrian supplier**
 - OeEB can provide long term loans, subordinated loans and equity participations for your partner (for assets that are not financed under Export Credit Agency-guaranteed loans e.g. local content)
 - Advisory programmes – a second opinion or an environmental impact assessment may help to support the project evaluation and improve its bankability

- **You are a local bank**
 - OeEB can provide credit lines to you for on-lending to specific sectors (MSME, energy efficiency, infrastructure for example)
 - Advisory programmes – targeted training for employees may contribute to your institution's success

Thank you!

Contact Details:

OeEB
Oesterreichische Entwicklungsbank AG
Strauchgasse 3
1011 Vienna
Austria

Tel. +43 1 533 12 00-0
Fax +43 1 533 12 00-5252

office@oe-eb.at



Oesterreichische Entwicklungsbank AG
www.oe-eb.at

Funding tomorrow's prosperity.